

Financial Advisor

Company: Morgan Stanley - Global Wealth Management



Description

Position Summary

Participate in the Professional Foundations Program, which provides an extensive curriculum that takes you through your first years as a Financial Associate.

Successfully complete the Professional Foundations Program and the licensing process.

Build a client base of high net worth households.

Maintain and manage long-term client relationships.

Provide clients with a high level of individualized customer service, and full service brokerage strategies consistent with their individual financial goals and needs.

Requirements

Knowledge, Skills, and Abilities

Demonstrated ability to sell.

Excellent problem solving, networking, communication, interpersonal and organizational skills.

Interest in investment and financial markets.

Demonstrated work ethic and ability to multitask.

Experience

5 or more years of proactive sales experience (initiating and affecting sales) or 5 or more years of work experience in the financial services industry (required if no bachelor's degree).

Education

Bachelor's degree. Graduate degree preferred.

Other Qualifications

External candidates must:

Be authorized to work in the U.S. without restriction as to duration.

Pass a Drug Test and a Background Check.

Pass any applicable pre-employment tests.

As part of the application process for this training program, you are required to complete a talent assessment. After submitting your application, you will receive an e-mail with a link to the assessment. Failure to complete this assessment will render your application incomplete, and you will not be considered for employment.

Morgan Stanley

EOE committed to diversifying its workforce.

M/F/D/V.